



* *****

Paris 14 Observatoire (75014)

*****.*****@***.*****.***

Technical Operations analyst Intern, Confirmé

EXPERIENCES PROFESSIONNELLES

déc. 2021 / juin 2022

Technical Operations analyst Intern

Sortlist - Belgium (6 Months)

* *Deduplicated around 0.6 million CRM data with Insycle deduplication tool; Conducted a series of workshops for the Sales team to migrate them from the manager app to Hubspot completely; Ensure CRM data quality & management*
* *Manage CRM (HubSpot) technical aspects and admin other core tools (Intercom, Get Accept, Modjo, etc) for customer-facing teams; Reshape & maintain reports & dashboards; Sales forecasting*

juil. 2021 / sept. 2021

Sales Operations Analyst Intern

WABEL - France (3 Months)

* *Create dashboards and reporting to sales and management; Optimize CRM management and overwatch various applications and platforms to produce data for the sales team; Ensure CRM data quality & management.*
* *Support the forecast of future sales by recognizing past trends; Manage and evaluate data to determine the effectiveness of a product or campaign and sales performance; Contribute to setup go-to-market and assignments/accounts allocation.*

mai 2016 / juil. 2020

Associate

COGNIZANT TECHNOLOGY SOLUTIONS - India

* *Developed a dashboard which shows the Sell in and sell out performance using Tableau Desktop 9.3 by data processing*
* *Critical role in developing Java web applications and performing unit testing. Created a tool improved 60% productivity.*

août 2015 / mars 2016

UBER - India (7 Months)

DIPLOMES ET FORMATIONS

/

Masters - BAC+5

Emlyon business school

COMPETENCES

the, analysis into business insights, SQL, Microsoft, Excel, CRM, deduplication, Hubspot completely, data quality, HubSpot, Ensure CRM data, data processing, Java, web applications, unit testing, English, French, MS Excel, Dataiku, Google analytics, Statistics, Intercom

COMPETENCES LINGUISTIQUES
