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Paris (75000)

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Revenue Manager France, Sénior

EXPERIENCES PROFESSIONNELLES

janv. 2011 /

Revenue Manager France

Millennium & Copthorne hotels

Competition watch, Forecasting, Revenue Analysis, Budget process, CRO implementation for the French properties

Opera ORS & PMS implementation

Head of department for revenue management & reservations

Working in synergy with FOMs & Sales managers

Tools:

Opera ORS, Ideas RMS, Excel, EZ Yield, MKG, Travelclick, The Pec Events calendar

janv. 2006 / mai 2011

Revenue Manager for Warwick Champs-Élysées & Warwick Westminster Opera

Warwick Champs-Élysées Paris

Project manager for Ideas RMS Implementation

Reservations:

In charge of CRO project for both properties and consequently test calls for reservations quality checks.

Opera PMS Implementation

E-marketing:

Online hotel content on third party websites

Responsible for Brand online rates positioning to drive room nights

Training:

Luxury Attitude

janv. 2000 /

Revenue Manager

Warwick Westminster Opera

Forecasting with self made Excel pick up template

Revenue Analysis

Budgeting

janv. 1996 /

Reservations Manager

Warwick Westminster Opera

janv. 1995 /

Executive Assistant to the GM

Hotel California Paris

janv. 1994 /

Sales Assistant

Hotel California Paris

Tour Operating

mars 1991 /

Assistant Front Office Manager

Hotel California

mars 1988 /

Front Desk

Hotel Claret Paris

Front office assistant & Reservation agent

DIPLOMES ET FORMATIONS

sept. 2003 / juin 2004	Undertook Excel & Revenue Management courses - BAC+6 et plus IMHI/Institut de Management Hotelier International de l'ESSEC
sept. 1985 / juin 1986	Maxim's Paris
sept. 1983 / juin 1984	Mount Holyoke College
sept. 1982 / juin 1983	Licence Anglais, English Literature - BAC+3 Université Paris Sorbonne (Paris IV)
sept. 1979 / juin 1980	Graduate Golden Valley High school

COMPETENCES

analytical tools

COMPETENCES LINGUISTIQUES

Anglais